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The Law Offices of Raymund C. King, MD, JD, PLLC

Dr. Raymund C. King is not your typical doctor. Nor is he your typical lawyer. That is because, in fact, he is both. One of only approximately 1,600 such distinguished professionals in the U.S., Dr. King has developed a unique legal practice to complement and draw upon his extraordinary role and experience as both physician and attorney.

After practicing medicine for 10 years as an otolaryngologist (ear, nose, throat specialist) in Oklahoma City, the Amarillo native made a choice to practice law instead. Today, Dr. King's North Dallas/Plano-based law firm represents hundreds of physicians, healthcare corporations and non-healthcare related entities.

Career Change Stunned Some, Helped Many

While Dr. King's career decision may have stunned many of his medical colleagues, his background has served him well in advising those clients who are medical professionals. "A physician is someone who has had 20,000-30,000 hours of training beyond medical school, yet often not even one hour of that training is devoted to business, finance or law," notes Dr. King.



Dr. King's forte is in the strategic planning and structuring of corporations and agreements that create "win-win" solutions.

Medical practices are businesses with special concerns. Thankfully for the patient, most doctors are more focused on the practice of medicine than on running their practice. Consequently, doctors are often at a loss about whom to talk to



regarding the operation of their medical practices or healthcare centers.

Dr. King knows that "the most likely person a doctor will seek advice from is a fellow physician." Most doctors believe only another physician is qualified to understand the needs a healthcare professional faces. Dr. King's experience and training make him uniquely able to empathize. "I believe that my physician clients are comforted in knowing that I have walked in their shoes," he says.

"For many entrepreneurs — particularly in healthcare — the formulation of a practical exit strategy for themselves is often overlooked," Dr. King states. His forte is in the strategic planning and structuring of corporations and agreements that create "win-win" solutions.

Background Helps With Creative Solutions

Dr. King recalls a time when he proposed a creative solution to a large physician group that just could not agree on the valuation of shares in a medical practice. King broke the stalemate by convincing the group to name its clinic after the senior physician partner — the one responsible for the stalemate.

Dr. King recognized that, as he says, "Sometimes, what is valuable to one business partner has little value for another, and it may take some creative negotiating to achieve a practical business solution for everyone." Although the group had been previously engaged in more than a year of non-productive negotiation, Dr. King was able to help everyone find common ground and, more importantly, develop a functional partnership agreement as well as an effective exit strategy for each member of the healthcare practice.

Featured in *Fortune* magazine as one of "America's Premier Lawyers" and named a Texas Super Lawyer "Rising Star" in healthcare law, Dr. King is also a nationally renowned and highly sought-after speaker and author. His 2004 book, *Toxic Mold Litigation*, a best seller published by the American Bar Association, is now in its second edition, released March 2008.

When asked to summarize the scope of his law practice, the affable attorney, who wears a trademark bow tie, states, "I believe my firm is today's legal prescription for business and healthcare."



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